

## IODISTRIBUTION'S ENLIGHTED FULFILLMENT SERVICES DELIVER 24-HOUR TURNAROUND TIMES, ROBUST IN-STOCK INVENTORY, AND EXPERT PRODUCT SUPPORT

### PROJECT SUMMARY

Business: Enlighted

Business Type: IoT Lighting Controls & Sensors Manufacturer

Location: Santa Clara, CA



IoEnergy's distribution arm, IoDistribution, is Enlighted's official product fulfillment partner. Owned by the global automation brand, Siemens, Enlighted is an Internet of things (IoT) lighting sensor and controls developer based in Santa Clara, CA. Its products are used by industrial facilities, commercial office buildings, universities, and hospitals, among others.

Providing 24-hour quick-ship of in-stock inventory to facilities across the US, IoDistribution helps electricians, project managers, and facility maintenance personnel get the Enlighted replacement and upgrade products they need to keep their buildings running efficiently.

### FROM EXPERT GUIDANCE TO RAPID SHIPMENT, WE'RE STANDING BY, READY TO HELP



#### IODISTRIBUTION LENDS AN ASSIST TO NETFLIX

When on-site site facilities personnel at Netflix reached out for an immediate need, IoDistribution was ready to help. Not only did we have the required item in stock, they were able to pick it up locally from our Silicon Valley location on the same day.



#### SIEMENS REP TAPS IODISTRIBUTION FOR QUICK SHIPMENT SUPPORT FOR TEXAS UNIVERSITY

An electrician in Texas needed rapid turnaround on a number of Enlighted control units and sensors for his client, a major Texas university. In order to supply the products as quickly as possible, his Siemens rep turned to IoDistribution. The products were quoted, shipped, and delivered to the job site within 48 hours, a much faster turn-around than was possible by going directly through Siemens, because it bypassed the corporate account creation process, which can take days to complete.



#### CBRE PROJECT MANAGER CONSULTS WITH IODISTRIBUTION ON STRATEGIC UPGRADES FOR ENLIGHTED

A project manager with CBRE needed guidance on developing the most effective upgrade path for an Enlighted first generation legacy system. IoDistribution provided the consultation and expert knowledge necessary to design an upgrade that efficiently updated the system, while also providing for a LED lighting fixture retrofit strategy.

Project managers, electricians, and facility maintenance personnel can depend on IoDistribution for Enlighted products and support.

Call today (408) 409-6326



*"IoDistribution does what they say they will - and even more. Not only did we enjoy flawless deliveries, Mike helped us avoid some of the common 'first time' issues and ended up saving us a bunch of time."*

*-Eric Reeves, Project Manager, Prism Electric*

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